

U.S. SMALL BUSINESS ADMINISTRATION



PORTLAND DISTRICT OFFICE

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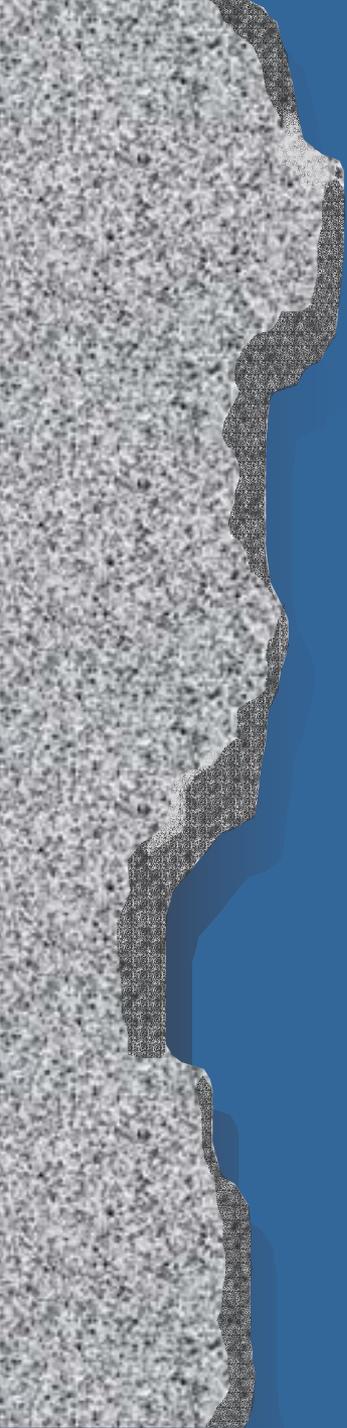
*The Procurement Marketing and
Access Network*

What is PRO-Net?

- **A unified national vendor database of small business profiles on the web.**
- **The official site for verification of federal certifications.**
- **PRO-Net is a research tool used by federal buyers to determine how to procure goods and services.**

What is PRO-Net?

- **It is used by federal buyers to identify and solicit quotes from businesses for smaller purchases**
 - (under \$100K or \$5 million for commercial items)
- **A link to procurement opportunities (federal, state, local, private)**
- **A great marketing tool for small firms**



Who Needs PRO-Net?

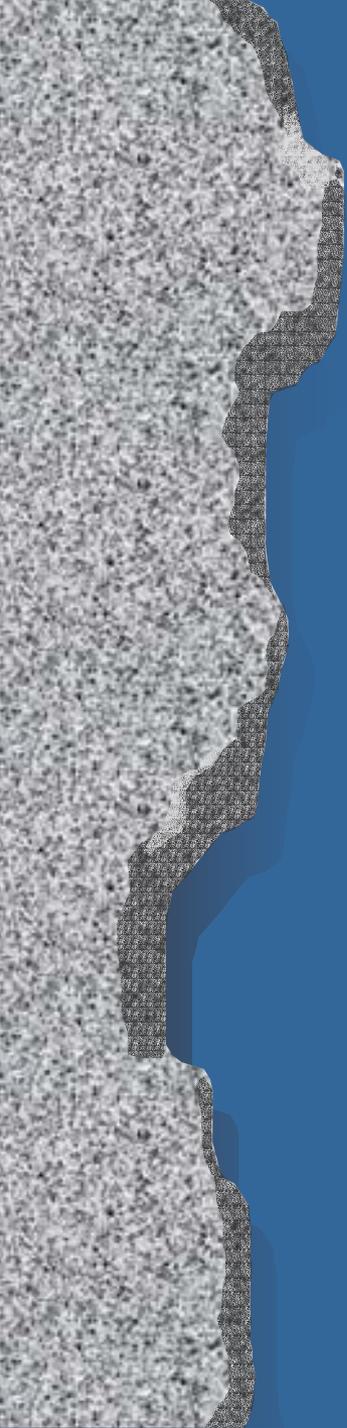
- **All small firms seeking federal contracts.**
- **All U.S. government agencies**
- **Large prime contractors seeking subcontractors**

What are the Advantages of PRO-Net?

- **Current information about your firm is available to the world.**
- **Update your profile with ease.**
- **Link your company web-page to the PRO-Net profile.**
- **Links to valuable opportunities and resources**

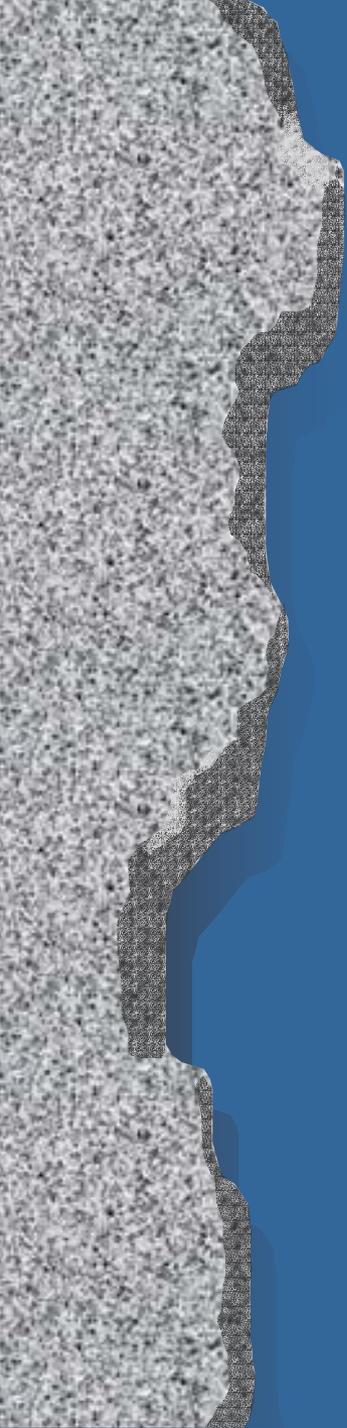
What is in my PRO-Net profile?

- **Company Name**
- **Location**
- **Ownership/Contact information**
- **Description of products/services**
- **Job references & contract awards**
- **NAICS Codes**
- **Bonding capability**
- **Revenues, etc.**



What else is in my profile?

- **Other Certifications**
- **CAGE #, DUNS #, and other information important to contracting entities seeking sources**

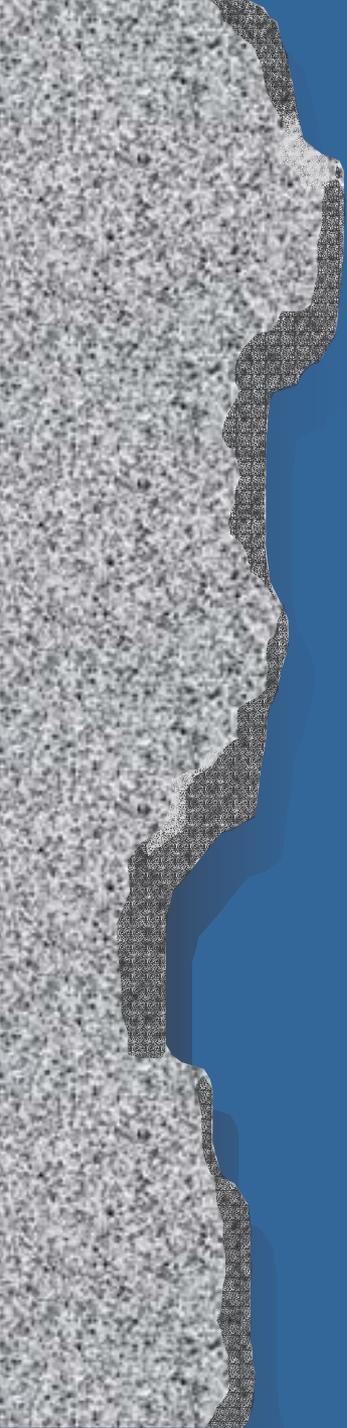


***I own a small business,
how do I register?***

- ***Go to PRO-Net and ...***
 1. Click on “register your business” icon;
 2. Follow the instructions

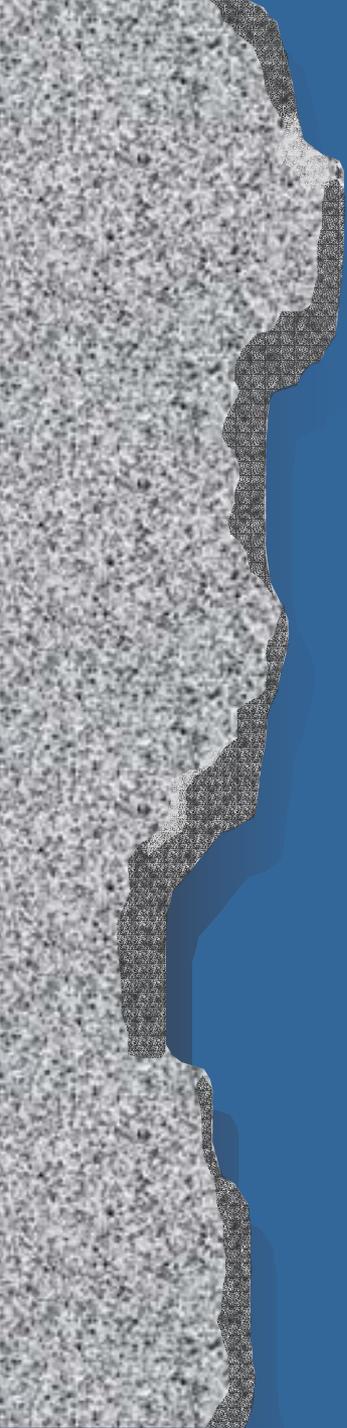
How do I search for small business sources using PRO-Net?

- Go to ***PRO-Net*** and follow three easy steps:
 - 1. Click on “search database” icon;
 - 2. Enter Search Criteria
 - 3. Click on “search using these criteria”



How much will it cost?

No Charge!



When do the contracts start pouring in?

- ***PRO-Net*** does not guarantee you a contract.
- Obtain available certifications, market, & pursue opportunities

Where do I find PRO-Net?

- Go to SBA's home page at <http://www.sba.gov> and then click on PRO-Net or,

<http://pro-net.sba.gov>

Assistance selling to the government is available through...

→ **The Procurement Technical Assistance Centers (PTAC)**

→ **Oregon:**

→ **Government Contract Assistance Program (GCAP)**

→ *www.gcap.org*

→ **Jim Beltram: Powell Butte, OR**

→ (541) 548-5992

→ jbeltram@orednet.org

FOR FUTURE INFORMATION YOU MAY CONTACT SBA

→ **<http://www.sba.gov>**

→ **Portland District Office**

→ **1515 SW 5th Avenue, Suite 1050**

→ **Portland, OR 97201**

→ **(503) 326-2682**